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EANDP.COM.AU

The Evans & Partners Foundation

Empowering our clients, people and network to
give with purpose.



Waagay’ by Josie Rose
Commissioned for E&P’s Innovate RAP and Melbourne Office.

Acknowledgement of Country

E&P Financial Group (E&P) acknowledges First Nations Peoples and the Traditional Custodians of the land and waterways upon which we work and depend. First Nations Australians proudly practise their laws, customs and languages and nurture lands, waterways and resources. With strength, pride and resilience, First Nations Australians’ cultures continues to endure, grow and thrive today. E&P acknowledges this strength and diversity among First Nations Peoples. We acknowledge and extend respect to the Traditional Custodians of the lands on which our offices operate. The Gadigal of the Eora Nation, the Wurundjeri and Boonwurrung people of the Kulin Nation, the Jagera people, the Turrbal people, and the Ngunnawal people. We acknowledge each community’s continuing culture and pay respect to their Elders past and present. We extend this respect to all Aboriginal and Torres Strait Islander Peoples, including our clients, partners and broader community. We embrace the spirit of reconciliation and are committed to social, political, economic and cultural equity for First Nations Australians. We continue to work towards equality of outcomes and financial empowerment, noting the importance of the right and capacity to exercise self-determination as a key priority in these efforts.

Welcome

Ben Keeble
CEO and Managing Director



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At Evans and Partners, we have been helping clients grow and manage their wealth since 2007. Today marks a milestone for our firm as we launch the Evans and Partners Foundation, applying the same structure, expertise and care to giving as we do to managing wealth.

As trusted advisers to over 7,400 individuals, families and for-purpose organisations, we frequently engage our clients in conversations about philanthropy. Many are already on this journey in meaningful ways, while many more are looking for guidance on how to start. The Evans and Partners Foundation provides a structure to support both.

Through mobilising our clients, our people and our partners, we have the opportunity to amplify the impact we could achieve through E&P's giving alone. It is a chance to transform the generosity of individuals and families into a shared effort that delivers broader, more lasting benefits to the communities in which we live and work.

If we are able to help direct even a small percentage of the capital we advise toward structured philanthropy, the collective impact will be extraordinary, measured not just in dollars granted, but in the long-term and lasting change those funds make possible.

We see this as an opportunity to harness the investment capability of Evans and Partners, and the generosity of our community to deliver meaningful, measurable and enduring benefits. The Evans and Partners Foundation is our way of making that happen.

As a Public Ancillary Fund, the Foundation is a vehicle designed to give you control over your giving, while providing the structure, governance and investment expertise to enable your tax deductible donations to compound over time. Through the Foundation, we will make structured giving accessible to more Australians, to engage the next generation and to create a lasting legacy.

We are proud to be taking this step, and even prouder to be taking it with our clients, our people and our partners. Thank you for your interest in the Foundation and for considering how you can join us in building something that will benefit communities for decades to come.

Structure your giving with the Evans and Partners Foundation

Giving with intention

Through the Evans and Partners Foundation, you can establish a named sub-fund, starting from \$20,000. A sub-fund is a dedicated giving account in your family's name. You retain flexibility over the causes you support, while the administration, compliance and investment of your funds is taken care of for you. Your capital is invested in a sustainable, Evans and Partners managed portfolio so you can grow your giving and increase your impact over time. The accessible \$20,000 entry point opens structured giving to more Australians, helping to expand participation in philanthropy and support the nation's goal to double giving.

How does it work?

Bringing your philanthropy to life



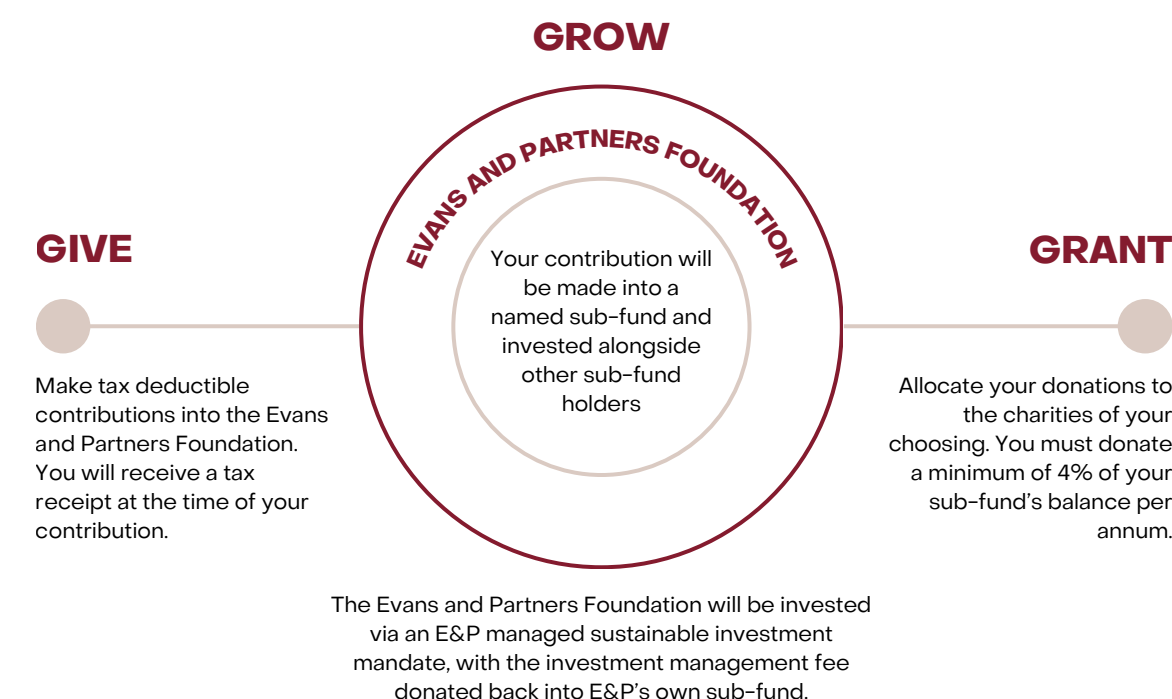
Give: You decide on an initial contribution and when you wish to add more. Tax deductions are received when contributions are made.



Grow: Your funds are pooled into a sustainable investment portfolio, giving you scale, professional management and the scope to grow your giving over time.



Grant: You can make grants to any Australian Deductible Gift Recipient (DGR1) charity whenever you wish, provided you meet the 4% minimum annual distribution.



Manage your giving: Make your grants, track your balance and view your donation history through your personal giving portal.



Supporting you in your giving

Did you know?

In 2020 the Australian Government established a goal to double giving by 2030.

That requires giving to increase from \$2.5b in 2020 per year to \$5b 2030. Individuals and families bringing structure to their giving has been identified as a key initiative in order to meet the double giving goal.



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How structured giving can amplify your impact

Multiply the reach of your giving through thoughtful, structured philanthropy.

Grow your giving

By investing charitable capital, you can support causes now, while growing your fund to give more in the future, ensuring your generosity has a lasting reach.

Engage your family

Involve children and grandchildren in decisions, creating opportunities for shared experiences, values-based conversations and a tradition of generosity, while ensuring future generations are aligned on the causes and areas of support that matter most to your family.

Flexibility of your giving

As a sub-fund holder, you retain flexibility over which charities you support. Through the Evans and Partners Foundation you can give to all Australian Deductible Gift Recipient (DGR1) organisations.

Discover and connect

Discover causes making a real difference and meet others who share your passion for giving. By connecting with like-minded givers, you can exchange ideas, learn from different perspectives, and find new opportunities to create lasting change.

Make giving accessible

Conversations about philanthropy are often reserved for the ultra-wealthy. A sub-fund opens structured giving to more families, offering the benefits of a private foundation, without much of the cost and complexity and substantial capital commitment.



The details

Establishing your giving account

You can establish a sub-fund from \$20,000. You choose how much to contribute and can top up your fund at any time.

The benefit of time

When you contribute to your giving account, you receive a tax deduction immediately but make your granting decisions over time. This gives you the flexibility to be thoughtful and deliberate about the causes you support, while still maximising the tax benefits in the year you contribute.

Trustee

Equity Trustees acts as the independent trustee of the Foundation, ensuring governance and compliance with ATO requirements.

Giving portal

You will have access to your own giving portal, where you can check your balance, contribute to your sub-fund, make grants and track your progress against your minimum annual granting requirement.



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Investment portfolio

Funds are invested in a sustainable multi-asset portfolio managed by E&P's Chief Investment Office, including Chief Investment Officer, Tim Rocks and our ESG and Sustainable Investment team. Its objective is to generate long-term growth and provide sufficient income to meet the 4% annual minimum donation.

Sustainable investment

The investment portfolio is governed by an investment policy statement with sustainable investment overlays. It seeks to avoid activities such as weapons, tobacco, gambling and certain types of fossil fuel. It also seeks to allocate a portion of the portfolio to investments that benefit people and the planet, where it is financially prudent to do so.

Give alongside E&P and its people

E&P Financial Group (E&P) maintains its own subfund, The E&P Charitable Endowment, through which corporate giving will be directed.

Fees

The total fee of 1% p.a. + GST of which 0.65% is paid to EQT for trustee duties and 0.35% to Evans and Partners for investment management.

E&P's commitment

Evans and Partners will donate its investment management fee back into the E&P Charitable Endowment, helping to grow our own giving and increase the impact we can have together.

The benefits

Be more deliberate in your giving

Move beyond ad-hoc donations and create a considered, long-term plan that reflects you and your families values and the change you want to see.

Grow your impact over time

Your giving capital is invested in a sustainable, professionally managed portfolio, allowing you to support causes now while building capacity for greater giving in the future.

Connected giving

A sub-fund allows you to be part of a network of like-minded donors. Evans and Partners is committed to introducing you to a variety of charities across all sectors, providing you with exposure to diverse charitable causes and initiatives.

Stay in control

You choose the causes you support, how much you give and when you give, with the flexibility to adjust as your priorities evolve.

See the impact in your lifetime

Philanthropy does not have to be reserved for estate planning considerations. Experience the benefits of your philanthropy while actively engaging with the causes you support.

Create a legacy

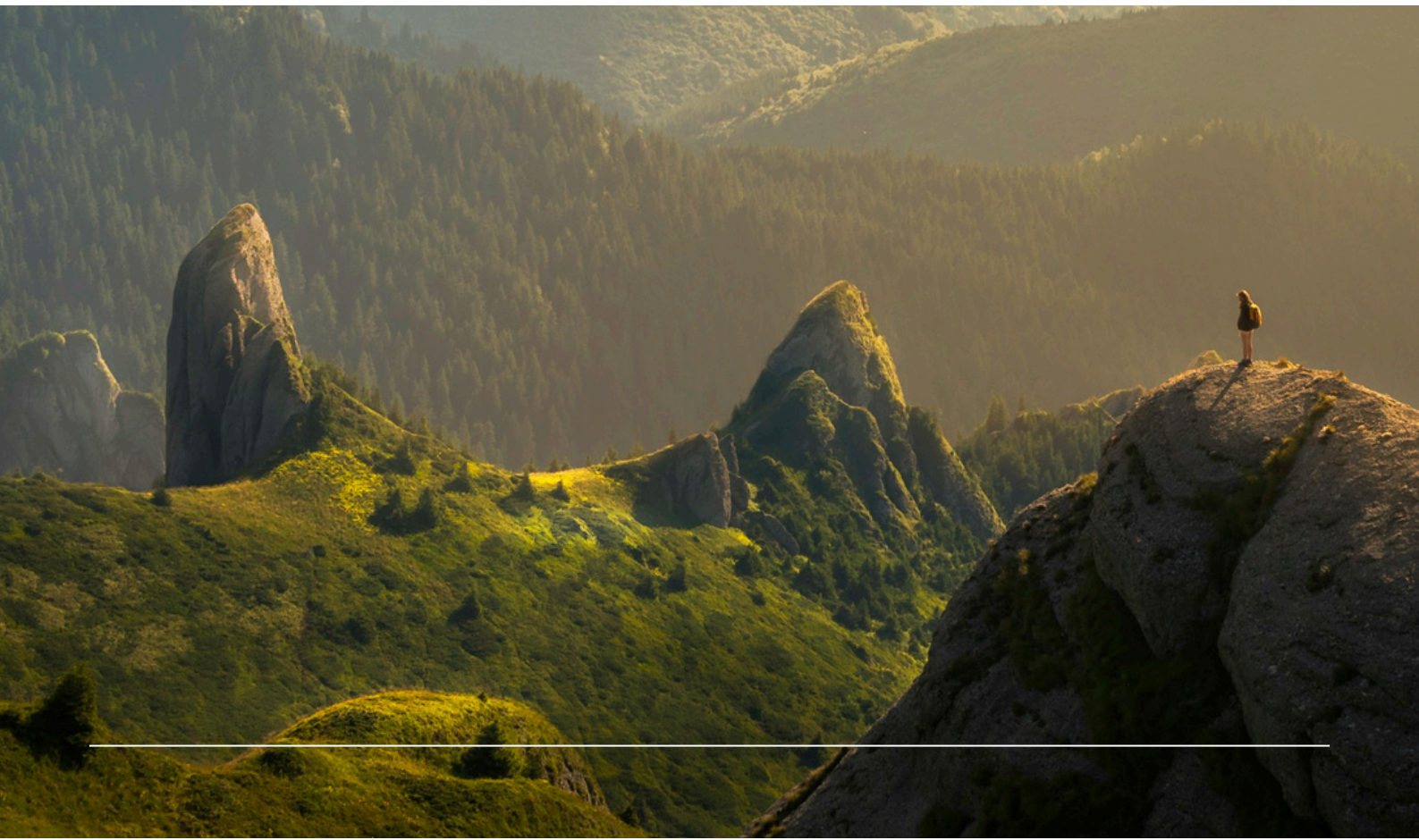
Structured giving can continue in your name beyond your lifetime, carrying forward your values and your vision for a better future.

Engage the next generation

Make giving a shared experience. Involve children and grandchildren in decisions, ensuring future generations are aligned on the areas of support that matter most to your family.

Flexibility

Your sub-fund is fully portable, allowing you to transfer funds to a Private Ancillary Fund if you choose to establish your own in the future.



Grow your giving

Structured giving helps turn generosity into something enduring. It gives you the means to respond to today's needs while steadily building resources that can support future opportunities and challenges.



The power of compounding allows your charitable capital to grow while also supporting your annual donations, creating the capacity to give more over time.

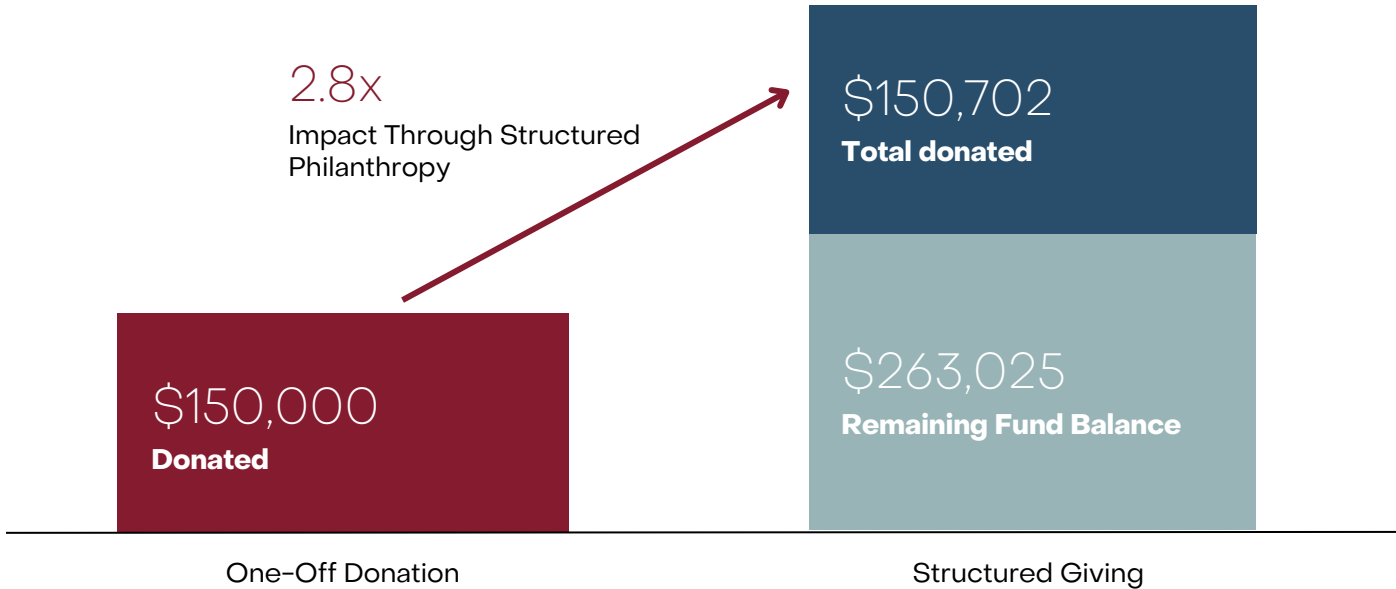
Tim Rocks
Chief Investment Officer

Structured giving in practice

The example to the right shows how an initial contribution of \$150,000, compared to a one-off donation of \$150,000, can provide ongoing support for the community, while continuing to grow your capital in a tax effective environment.

The example assumes a growth rate of 7% p.a., a donation rate of 4% p.a., over 20 years. Over this period, 2.8 times the impact is achieved through the establishment of a structured giving vehicle when compared to a one-off donation.

The power of structured giving
\$150,000 initial contribution – 20 year comparison



For illustrative purposes only. The example does not take into consideration fees and market movements.

Compounding your capacity to give

The same \$150,000 contribution delivers dramatically different outcomes. Direct giving provides immediate impact but ends there. Alternatively, giving through your Foundation sub-fund continues working for decades.

The initial contribution has created \$413,727 in total charitable impact, and the benefit is even greater when you consider that the contribution itself is tax deductible. The fund will also continue to grow for generations to come.



\$150,000
Initial Contribution



\$150,702
Total donated over 20 years

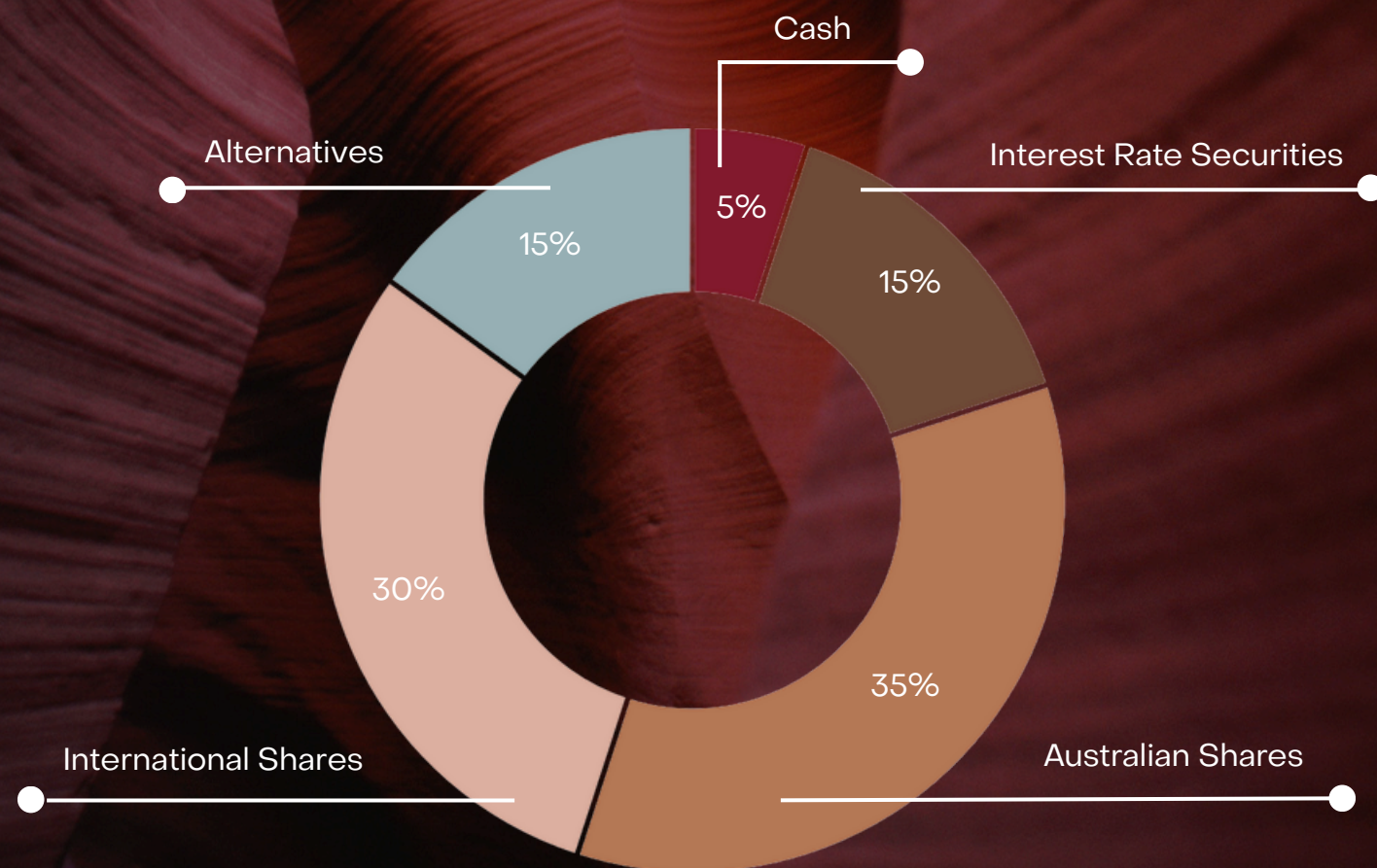


\$263,025
Remaining sub-fund balance

How the Foundation is invested

The Evans and Partners Foundation capital is managed by Evans and Partners' Chief Investment office, drawing on our deep expertise in managing for-purpose and endowment style portfolios. The investment portfolio is governed by an investment strategy document and integrates sustainable investment considerations.

Target strategic asset allocation



Invest your capital to grow your giving

Your giving capital is invested in a sustainable, professionally managed portfolio, designed to preserve and grow your balance so you can give more over time.

Our investment approach seeks to:

- Deliver long-term growth to maintain the real value of your giving capital.
- Generate sufficient income to meet the 4 per cent annual minimum donation requirement.
- Avoid investments in activities such as weapons, tobacco, gambling and certain fossil fuels.
- Allocate a portion of the portfolio to investments that benefit people and the planet, where it is financially prudent to do so.

Your portfolio is managed by the Evans and Partners Chief Investment Office and ESG & Sustainable Investment team, applying the same expertise we bring to large-scale for-purpose and endowment portfolios.



Our investment approach ensures the Foundation's capital is invested sustainably – reflecting the positive outcomes our donors want to see in the world.

Will Hart

Executive Director, ESG
& Sustainable Investment

Key Details

PORTFOLIO OBJECTIVE

To balance capital preservation with growth to maintain the real value of the Foundation's assets, ensuring ongoing support for charitable initiatives while meeting the minimum annual distribution requirement of 4%.

SUSTAINABLE INVESTMENT GUIDELINES

The portfolio seeks to avoid investments with material exposure to controversial activities such as weapons, tobacco, gambling and certain types of fossil fuels. It also seeks to allocate a portion of the portfolio to investments that benefit people and the planet, where it is financially prudent to do so.

LIQUIDITY

A minimum of 50% of investment holdings must be held in readily marketable assets that can be liquidated without significant delay (within 3–5 business days).

CONCENTRATION LIMITS

No more than 10% invested in a single stock or company. No more than 20% invested into a single broadly diversified investment strategy, ETF or managed fund.

PORTFOLIO MANAGERS

Tim Rocks – Chief Investment Officer

Max Casey – Portfolio Strategist

Will Hart – Executive Director, ESG & Sustainable Investment

A community of giving

Through the Evans and Partners Foundation, you have the opportunity to be part of a network of passionate philanthropists and charitable organisations committed to creating meaningful outcomes.

Learn and discover

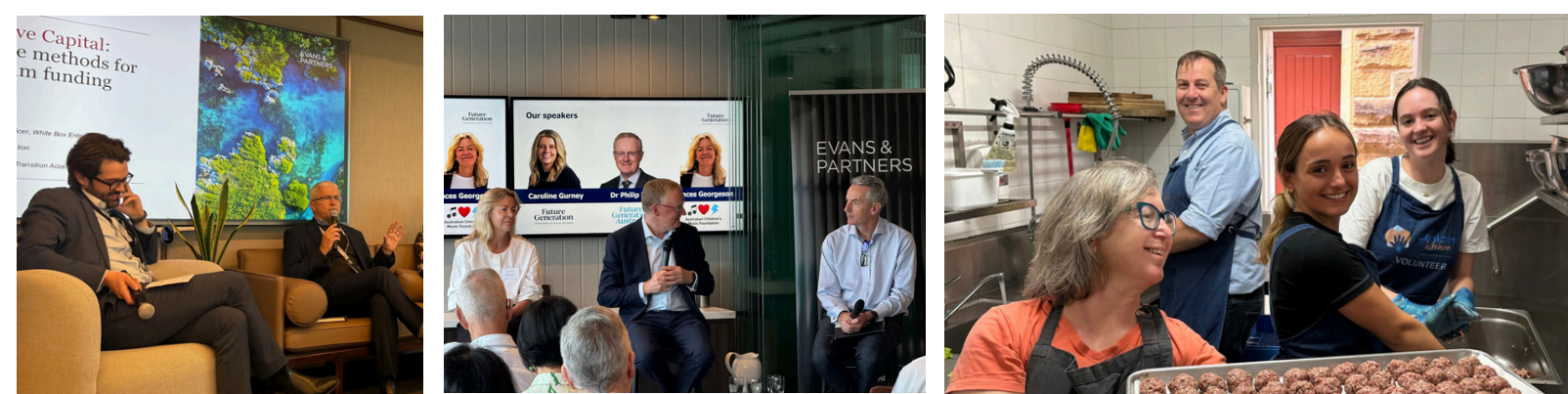
Gain a deeper understanding of the not-for-profit sector and the wide variety of ways change is created. Through events, conversations and introductions, you will be exposed to a diverse range of causes, approaches and perspectives. This broader view can help you refine your giving strategy over time, explore new areas of interest and discover organisations you may not have encountered otherwise.

Build connections

Form relationships with other donors and charities who share your interests and values. These connections can lead to new ideas, collaborations and a broader view of the issues you care about.

See the impact

Experience first-hand the work of charities in our network and understand the change your giving helps to create. We will offer opportunities to volunteer, visit organisations and engage directly with the people and communities you support, so you can give more than just money and deepen your connection over time.





E&P's giving

If we are establishing the structure for our clients to increase their commitment to philanthropy, we believe we must reflect those same values in our own practices. That is why we have created our own sub-fund, the E&P Charitable Endowment, through which we will channel our corporate giving towards initiatives that create meaningful, measurable change. Our focus is on funding organisations that build prosperity and promote equality across Australia, with priorities shaped by our people and guided by strong governance.

Guided by our people

Funding priorities are determined by the E&P Giving Committee, a team of dedicated E&P employees with a demonstrated commitment to philanthropy. Granting decisions are informed by staff surveys to ensure alignment across the organisation. The initial areas of focus, based on staff feedback are:

- Social and Community Support
- Education and Youth Development
- Economic and Employment Opportunities

Governed with care

The E&P Giving Committee operates under a Giving Charter and reports directly to the Board. This governance structure ensures transparency and accountability in all decisions.

Reinvesting our management fee

E&P donates its 0.35% investment management fee received across the entire Foundation balance back into the E&P Charitable Endowment, building scale and increasing the reach of our giving.

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The E&P Charitable Endowment gives our people a genuine voice in how we give. By involving staff in decision-making and connecting them with the causes we support, we create opportunities for everyone to contribute, engage and be part of something bigger than their day-to-day role.

Rose Clark
Chief People Officer

How we give

Our five giving principles

As a trusted Adviser to over 140 not-for-profit and for-purpose organisations, we have listened and learned what types of funding are likely to enable them to make the greatest impact. With these lessons in mind, the E&P Charitable Endowment follows the following grant-making principles:

- 1 FLEXIBLE**
Where possible, E&P provides untied or trust-based funding.
- 2 LONG-TERM**
Where possible, E&P provides multi-year funding to offer stability and certainty to recipients.
- 3 LOCAL**
Prioritise initiatives that benefit the communities in which we live, work and serve.
- 4 CONCENTRATED**
E&P's focus is on providing fewer grants to drive higher impact and stronger relationships.
- 5 IMPACTFUL**
Ensure contributions are meaningful and reflective of the size of the E&P Charitable Endowment.

Get started

And begin your giving journey today

For more information, contact an Evans and Partners Adviser, or email us at eandpfoundation@eandp.com.au.

Purpose of the E&P Charitable Endowment

*We exist to help our communities
prosper*